

ESTD. 2003



— ARIHANT BUILD MART —

CHOLAI | MADHAVARAM

# Company Profile



# Who Are We?

Arihant Build Mart Private Limited is a leading retailer of interior building materials in Chennai.

Established in 2003, ABM is a family-owned company that deals in an extensive range of top-quality tiles, sanitaryware, sintered stones, plylam and other interior building materials for your dream homes and projects.

ABM has experience not just as a retailer but also as a wholesaler and manufacturer in the tiles industry since 2007. With a manufacturing set up in Gujarat and distribution network across Tamil Nadu, Karnataka and Maharashtra, ABM has a strong foothold in the market and industry.



## Our Mission.

At ABM we believe in delivering a **valuable interior building experience** to our customers with uncompromising quality, unmatched reliability, and an unparalleled commitment to customer satisfaction during and after business.

## Our Vision.

To be India's most preferred retail chain for interior building materials for **homeowners, architects, interior designers, builders and contractors.**



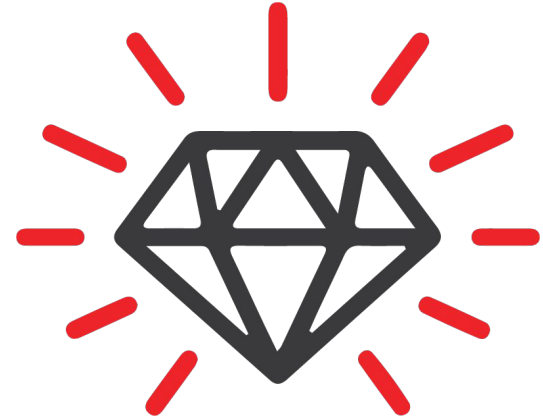
*Quality is the best business plan.*

*-John Lasseter, Pixar*

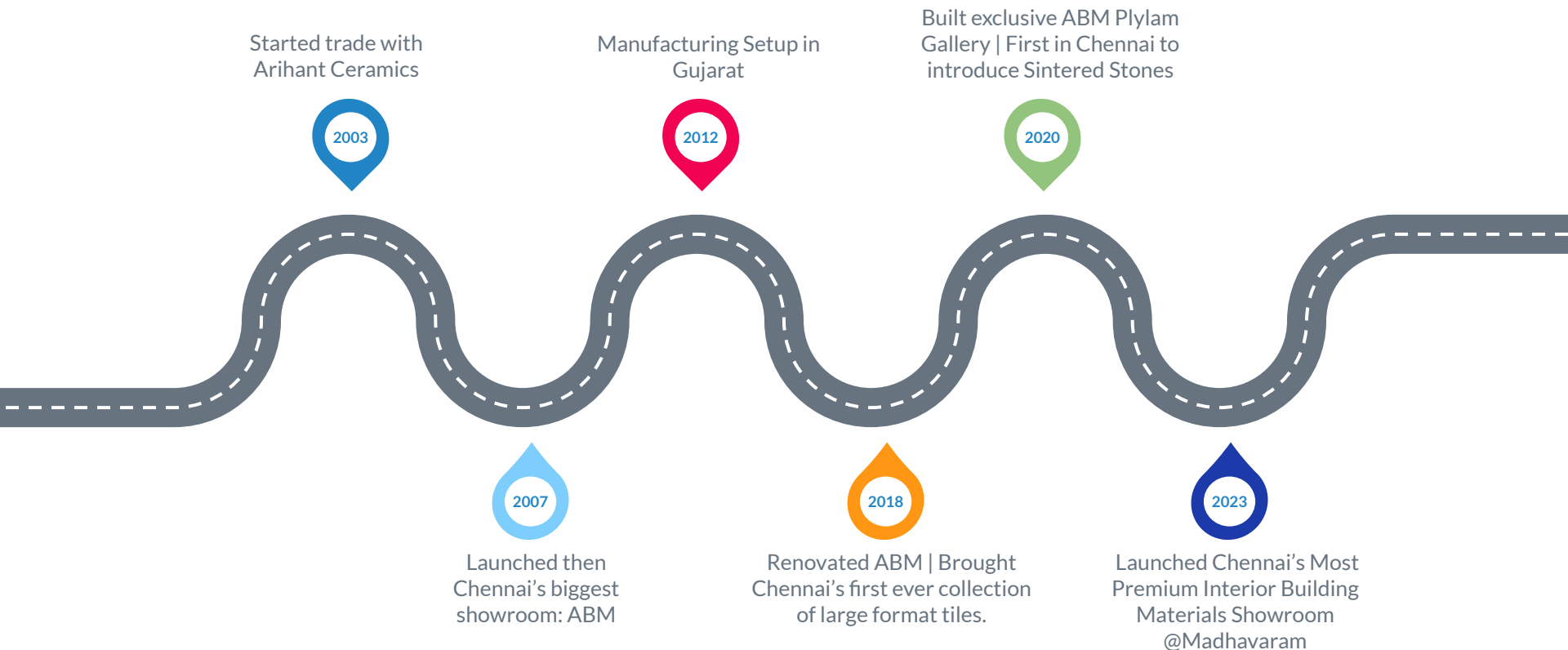


# Our Values.

1. **Quality** is the best business plan.
2. Create an **experience**, not just a sale.
3. Welcome **new ideas** from everywhere.
4. Be willing to adopt new **technology**.
5. **Service** is key! Even after the sale.
6. Lose money but not your **integrity**.



# 20 YEARS DOWN THE LANE





*It takes 20 years to build a reputation and 5 minutes to ruin it. If you think about that, you'll do things differently in business.*

**- Warren Buffet**

# PRODUCTS



# TILE

- ▷ Wall Tiles
- ▷ Floor Tiles
- ▷ 15MM Tile Slabs
- ▷ Parking Tiles
- ▷ Full Body Tiles
- ▷ Wooden Tile Planks
- ▷ Double Charge Tiles
- ▷ Swimming Pool Tiles
- ▷ Roof Cooling Tiles
- ▷ Imported Tiles from Spain, Italy & more.



# BATH

- ▷ Health Faucets
- ▷ Taps
- ▷ Shower Panels
- ▷ Bath Tubs
- ▷ Wash Closets
- ▷ Cisterns
- ▷ Urinals
- ▷ Accessories



# KITCHEN

- ▷ Sintered Stones
- ▷ Quartz
- ▷ Artificial Marble
- ▷ Sinks

# OTHER

- ▷ Tile Adhesives
- ▷ Natural Stone Cladding
- ▷ Rubber Flooring



# PLYLAM & DECOR

- ▷ Plywood (all types)
- ▷ Laminates
- ▷ Louvers & Rafters
- ▷ Acrylic Sheets
- ▷ Wallpapers
- ▷ Wall & Ceiling Panels
- ▷ Glass Bricks
- ▷ Pebbles
- ▷ Artificial Grass
- ▷ Other Decoratives





# OUR MAJOR BRANDS



American Standard



# BUSINESS POLICIES

## QUALITY

We'd rather sell a design of the better quality at the higher cost than selling a degraded lot that cost us less.



## RELIABILITY

"ABM is one of the most reliable businesses to work with" says our suppliers, only because we honor our payments & promises.



## GROWTH - ORIENTED

ABM wants to grow rather than just earn. And growth is a collective goal with our allies.



## COMMITMENT

Once a date has been committed, ABM looks forward to leaving no stone unturned to deliver on time.





# 50,000,000

**5 million square feet** of tiles have been laid  
from **ABM** till date and counting more.

(which is over 10% of Chennai's land size)

# SOME NOTABLE CLIENTS

- ▷ CASAGRAND
- ▷ AKSHAYA
- ▷ VIJAY SHANTHI
- ▷ CEEBROS
- ▷ TATA RETAIL
- ▷ JAIN HOUSING
- ▷ SPR HIGHLIVING
- ▷ DOSHI HOUSING
- ▷ KLP PROJECTS
- ▷ SIDHARTH HOUSING
- ▷ GT
- ▷ ARUN EXCELLO
- ▷ ESSAR
- ▷ AMAR PRAKASH

- ▷ EXPRESS AVENUE MALL
- ▷ SDNB VAISHNAV COLLEGE
- ▷ BHAVANS RAJAJI VIDYASHRAM
- ▷ HARD ROCK CAFE
- ▷ BLIND CHEMISTRY
- ▷ KESARWADI JAIN TIRTH

VARIOUS TOP ARCHITECT FIRMS AND  
INTERIOR DESIGNER STUDIOS FROM

- ▷ CHENNAI
- ▷ BANGALORE
- ▷ PUNE
- ▷ HYDERABAD
- ▷ MUMBAI

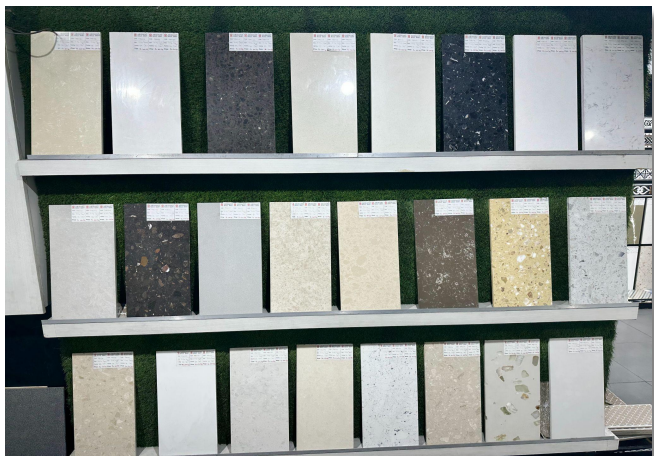
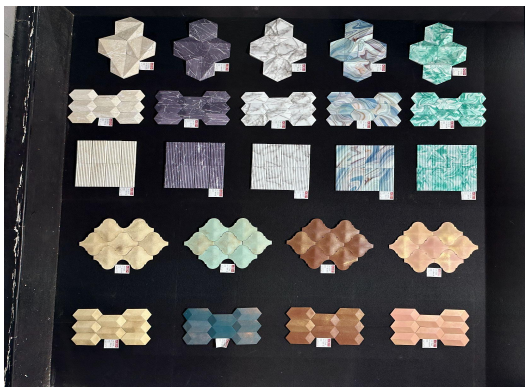
# ABM CHOO LAI SHOWROOM



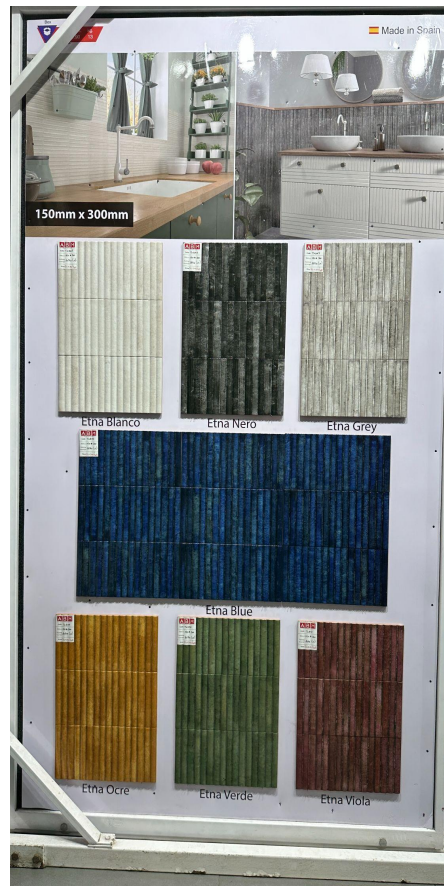














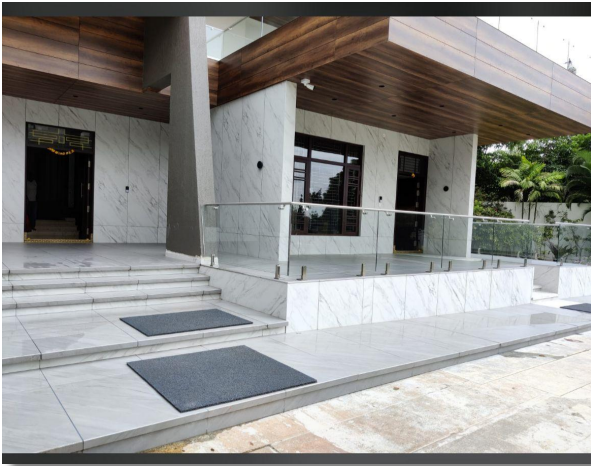
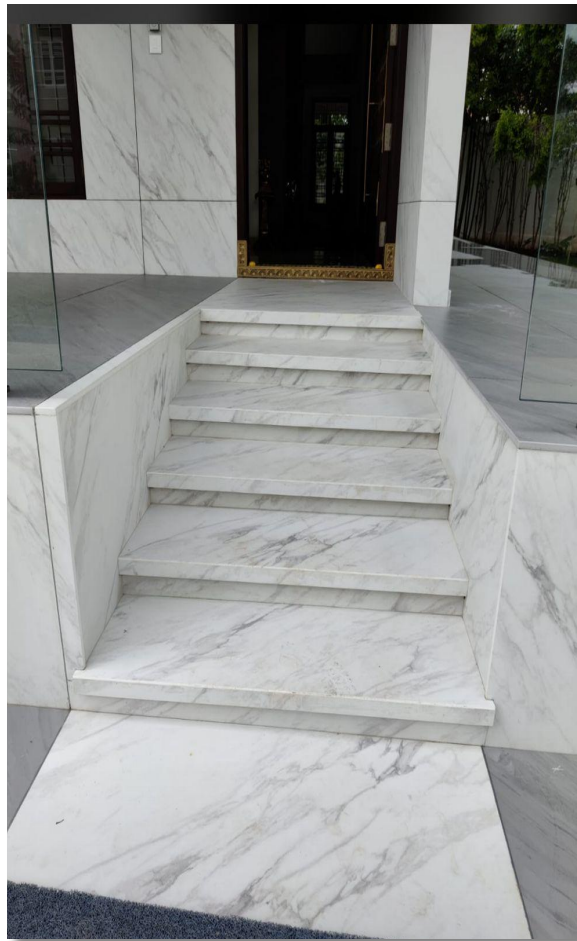
# ABM MADHAVARAM SHOWROOM



# CLIENT IMAGES







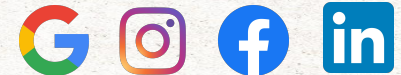




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